

# HIGH PORTENTIAL OPPORTUNITY PROJECTS - RAILWAY

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SWERIG MEDLEMSMÖTE

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9:e September, 2016  
Olov Hemström

# ZAMBIA RAILWAY

## - A SUBSTANTIAL AND STRATEGIC OPPORTUNITY

- ▶ A large Swedish project possibility possibly around 3 - 500 Mn USD
- ▶ Total project scope
  - ▶ Signal system
  - ▶ Locomotives
  - ▶ Track rehabilitation
  - ▶ Loading and off-loading machines
- ▶ Cape gauge opens to more opportunities in Africa and South East Asia

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SWEDEN IS PUTTING ALL EFFORTS TO WIN AND MAXIMIZE THE PROJECT OPPORTUNITY IN ZAMBIA

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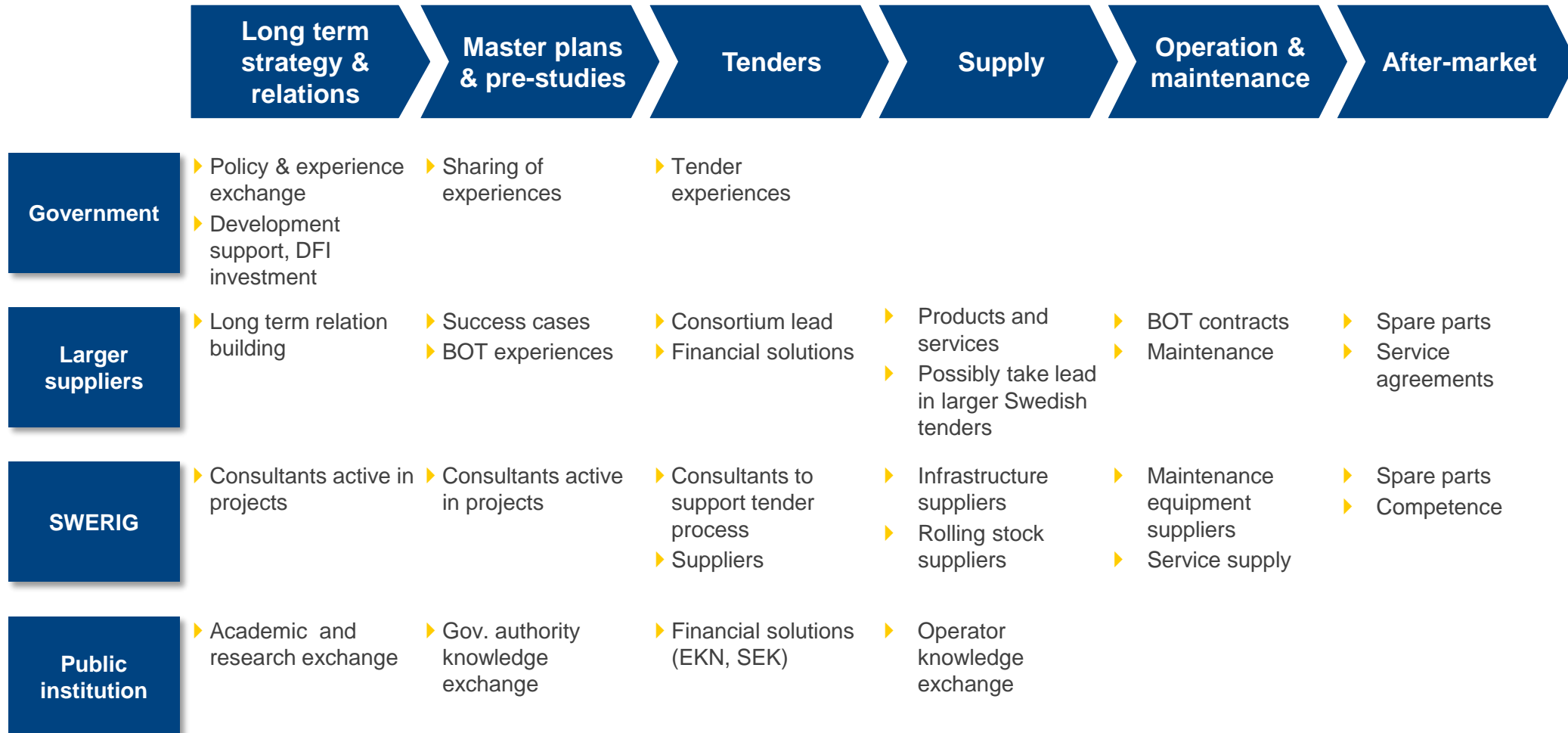
# TEAM SWEDEN IN THE RAILWAY SECTOR

## POTENTIAL COLLABORATION PARTNERS

Public institutions - Benchmark partners	Infrastructure suppliers	Rolling stock suppliers	Software & consulting	Government organizations
<ul style="list-style-type: none"> <li>▶ Swedish Transport Administration (<i>Trafikverket</i>)</li> <li>▶ Swedish Transport Safety Agency</li> <li>▶ SJ ("Swedish PRASA")</li> <li>▶ SJ Cargo ("Swedish Transnet")</li> <li>▶ SL (Stockholm Municipality public transport)</li> <li>▶ VTI (Research institute)</li> <li>▶ Universities</li> </ul>	<ul style="list-style-type: none"> <li>▶ Bombardier</li> <li>▶ Midroc</li> <li>▶ <b>SWERIG members</b></li> <li>▶ ABB</li> <li>▶ Eltel Networks</li> <li>▶ Sandvik</li> <li>▶ Atlas Copco</li> </ul>	<ul style="list-style-type: none"> <li>▶ Bombardier</li> <li>▶ ABB</li> <li>▶ SKF</li> <li>▶ <b>SWERIG members</b></li> </ul>	<ul style="list-style-type: none"> <li>▶ ÅF Consulting</li> <li>▶ Ventura</li> <li>▶ Grontmij</li> <li>▶ <b>SWERIG members</b></li> </ul>	<ul style="list-style-type: none"> <li>▶ Swedish Ministry of Transport and Infrastructure</li> <li>▶ Swedish Ministry of Foreign Affairs</li> <li>▶ Swedfund</li> <li>▶ EKN, Swedish Export Credit</li> </ul>



# THE DIVERSITY OF THE PARTNERS ENABLES SWEDEN TO SUPPORT IN ALL STEPS OF THE VALUE CHAIN



THE EFFORTS ARE ALWAYS IN LOCAL PARTNERSHIP



# TACK!

## PLEASE CALL FOR MORE INFORMATION

Contact information

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